

The Edna McConnell Clark Foundation

Consolidated Financial Report
September 30, 2017 and 2016

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Independent Auditor's Report

RSM US LLP

To the Board of Trustees
The Edna McConnell Clark Foundation

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of The Edna McConnell Clark Foundation (the Foundation), which comprise the consolidated statements of financial position as of September 30, 2017 and 2016, the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Edna McConnell Clark Foundation as of September 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

RSM US LLP

Chicago, Illinois
February 12, 2018

The Edna McConnell Clark Foundation

**Consolidated Statements of Financial Position
September 30, 2017 and 2016**

	2017	2016
Assets		
Cash and cash equivalents	\$ 15,041,916	\$ 37,384,931
Investments, at fair value	891,771,562	909,338,214
Other assets	1,161,359	279,310
Property and equipment, net	1,791,772	2,006,259
	<u>\$ 909,766,609</u>	<u>\$ 949,008,714</u>
Liabilities and Net Assets		
Liabilities:		
Grants payable	\$ -	\$ 180,000
Deferred federal excise tax	606,888	5,422,148
Accounts payable and accrued expenses	497,374	388,746
	<u>1,104,262</u>	<u>5,990,894</u>
Net assets:		
Unrestricted	908,369,347	943,017,820
Temporarily restricted	293,000	-
	<u>908,662,347</u>	<u>943,017,820</u>
	<u>\$ 909,766,609</u>	<u>\$ 949,008,714</u>

See notes to consolidated financial statements.

The Edna McConnell Clark Foundation

Consolidated Statements of Activities
Years Ended September 30, 2017 and 2016

	2017			2016		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Investment return:						
Net realized gains	\$ 268,535,229	\$ -	\$ 268,535,229	\$ 43,546,944	\$ -	\$ 43,546,944
Net change in unrealized losses, net of deferred federal excise taxes	(235,947,764)	-	(235,947,764)	(17,395,763)	-	(17,395,763)
Interest and dividend income	10,201,829	-	10,201,829	5,776,514	-	5,776,514
	42,789,294	-	42,789,294	31,927,695	-	31,927,695
Investment management expenses	(4,298,810)	-	(4,298,810)	(3,950,962)	-	(3,950,962)
	38,490,484	-	38,490,484	27,976,733	-	27,976,733
Federal grant revenue	271,811	-	271,811	968,513	-	968,513
Partner contributions	1,057,010	6,325,910	7,382,920	-	1,489,660	1,489,660
Net assets released from restriction	6,032,910	(6,032,910)	-	1,489,660	(1,489,660)	-
	45,852,215	293,000	46,145,215	30,434,906	-	30,434,906
Program services:						
Grants awarded (grant payments made were \$62,836,172 in 2017 and \$46,257,632 in 2016)	62,656,172	-	62,656,172	47,663,366	-	47,663,366
Program and grant management expenses	13,339,935	-	13,339,935	11,641,984	-	11,641,984
	75,996,107	-	75,996,107	59,305,350	-	59,305,350
General management expenses	1,624,386	-	1,624,386	1,812,868	-	1,812,868
Federal excise and income taxes	2,880,195	-	2,880,195	2,259,280	-	2,259,280
	80,500,688	-	80,500,688	63,377,498	-	63,377,498
Increase (decrease) in net assets	(34,648,473)	293,000	(34,355,473)	(32,942,592)	-	(32,942,592)
Net assets:						
Beginning of year	943,017,820	-	943,017,820	975,960,412	-	975,960,412
End of year	\$ 908,369,347	\$ 293,000	\$ 908,662,347	\$ 943,017,820	\$ -	\$ 943,017,820

See notes to consolidated financial statements.

The Edna McConnell Clark Foundation

**Consolidated Statements of Cash Flows
Years Ended September 30, 2017 and 2016**

	2017	2016
Cash flows from operating activities:		
Decrease in net assets	\$ (34,355,473)	\$ (32,942,592)
Adjustments to reconcile decrease in net assets to net cash used in operating activities:		
Depreciation and amortization	263,503	264,279
Deferred federal excise tax provision (benefit)	(4,815,260)	(355,016)
Net realized gains	(268,535,229)	(43,546,944)
Net change in unrealized gains	240,763,024	17,750,779
Changes in:		
Other assets	(882,049)	1,550,314
Grants payable	(180,000)	74,573
Accounts payable and accrued expenses	108,628	152,646
Net cash used in operating activities	(67,632,856)	(57,051,961)
Cash flows from investing activities:		
Purchases of property and equipment	(49,016)	(29,857)
Purchases of investments	(1,012,304,870)	(103,961,988)
Proceeds from sales of investments	1,057,643,727	155,046,850
Net cash provided by investing activities	45,289,841	51,055,005
Decrease in cash and cash equivalents	(22,343,015)	(5,996,956)
Cash and cash equivalents:		
Beginning of year	37,384,931	43,381,887
End of year	\$ 15,041,916	\$ 37,384,931

See notes to consolidated financial statements.

The Edna McConnell Clark Foundation

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

Nature of activities: The Edna McConnell Clark Foundation is a private nonprofit foundation that makes grants to help better the lives of people in low-income communities.

In December 2016, the Foundation announced its plans to expend all of its financial resources over approximately the next ten years to expand and sustain the work in connection with its grant-making strategies. Accordingly, the Foundation's investment portfolio is weighted more toward capital preservation.

Financial statement presentation: The financial statements have been prepared following accounting principles generally accepted in the United States of America (GAAP).

Use of estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts in the assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

Limited liability company: The Foundation has created and is the sole member of a limited liability company, Blue Meridian Partners, LLC (BMP). BMP was established in 2014. The purpose of BMP is to support the field of youth development.

Principles of consolidation: The consolidated financial statements include the accounts of The Edna McConnell Clark Foundation and BMP (collectively, the Foundation). Intercompany balances and transactions are eliminated in consolidation.

Taxes: The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (the Code) and, accordingly, is generally not subject to federal income taxes. However, in accordance with Section 4940(e) of the Code, the Foundation is subject to a federal excise tax of two percent of net investment income (including net realized taxable gains on security transactions) or of one percent if the Foundation meets certain specified distribution requirements. The Foundation was subject to a one percent tax rate for fiscal 2017 and 2016. The Foundation is also subject to federal and state income taxes at corporate rates on its unrelated business income.

The Foundation records deferred federal excise tax using a rate of two percent (although when realized, such gains may be subject to only a one percent rate, as noted above) on the unrealized gains on investments being reported for financial reporting purposes in different periods than for tax purposes.

BMP qualifies as a tax-exempt organization under Section 501(c)(3) of the Code and is classified as a disregarded entity for tax purposes.

The Foundation follows the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Foundation may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Foundation, and various positions related to the potential sources of unrelated business taxable income. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement. There were no unrecognized tax positions identified or recorded as liabilities for the reporting periods presented in these financial statements.

The Edna McConnell Clark Foundation

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

The Foundation files forms 990PF and 990-T in the U.S. federal jurisdiction and the State of New York. The Foundation is generally no longer subject to examination by the Internal Revenue Service for fiscal years before 2014.

Social Innovation Fund: In July 2010, the Corporation for National and Community Service (CNCS) awarded a \$10,000,000 grant to the Foundation to serve as an intermediary of the Social Innovation Fund (SIF). The award required a dollar-for-dollar match from the Foundation. Grants were made to organizations that serve economically disadvantaged youth and were chosen in an open and competitive selection process.

In August 2012 and August 2011, CNCS awarded additional grants under the SIF. For the years ended September 30, 2017 and 2016, the Foundation incurred expenses and earned revenue related to the SIF of \$271,811 and \$968,513, respectively. Including these amounts, SIF grant awards total \$30,000,000, all of which was fully spent as of September 30, 2017.

SIF grants were processed on a reimbursement basis. Expenses were incurred by the grantees before grant payments were made by the Foundation. Payments were made to the grantees once the Foundation was reimbursed by CNCS.

Temporarily restricted net assets: Temporarily restricted net assets consist of net assets available for support, with donor-imposed restrictions, that may or will be met either by actions of the Foundation or the passage of time. Temporarily restricted net assets are reclassified to unrestricted net assets when the restrictions are met or have expired.

Cash and cash equivalents: The Foundation defines cash and cash equivalents as highly liquid investments with original maturities of 90 days or less which include cash equivalents held in investment managers' accounts that are temporarily uninvested. The Foundation maintains cash in bank deposit accounts that, at times, may exceed federally insured (FDIC) limits. The Foundation has not experienced any losses in such accounts. Management believes that the Foundation is not exposed to significant credit risk on cash.

Investments: Investments are carried at fair value based on either quoted prices or the observable inputs for similar instruments in active markets, or at approximate fair value, as determined by management, using the reported net asset value (NAV). Purchases and sales of securities are recorded on trade date.

Effective August 2017, the Foundation terminated its investment management agreement with Investure, LLC and entered into a new agreement whereby Investure, LLC provides investment advisory and investment management services to the Foundation only with regard to certain alternative investments. The Foundation entered into an investment management agreement with Pacific Investment Management Company, LLC to manage all other investments.

The Foundation invests in various investments. Such investments are exposed to various risks such as interest rate, market and credit risk. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

Property and equipment: These assets consist of leasehold improvements, furniture, equipment and software and are depreciated or amortized over their estimated useful lives or the lease period, as applicable, using the straight-line method. The amounts presented are net of accumulated depreciation and amortization of \$1,678,329 and \$1,421,312 as of September 30, 2017 and 2016, respectively.

The Edna McConnell Clark Foundation

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Partner contributions: BMP has a funding agreement with certain other organizations and individuals (collectively, Partners) to jointly make grants. Certain Partners will contribute funds to the Foundation when grants to be awarded are approved by the Foundation and conditions are satisfied by the respective grantees. Partner contributions are recognized as revenue at this time. Prior to this time, Partner commitments per the funding agreement are considered to be conditional and thus not recognized. The Foundation has variance power over allocation of contributions received. Amounts intended for specific purposes are reflected as temporarily restricted revenue, and are released from restrictions when grants are paid or accrued.

There were temporarily restricted net assets of \$293,000 and \$0 at September 30, 2017 and 2016, respectively.

Certain Partners satisfy their commitment per the funding agreement by contributing instead to a donor-advised fund, which then will award amounts to grantees. When donors make contributions to a donor-advised fund, they are gifting those assets irrevocably to a separate, public charity. The Foundation's management are the advisors to the fund. The sponsoring charity (of the donor-advised fund) controls the funds, and donor and advisors can only make grant recommendations which the sponsoring charity can approve or deny. As a result, the Foundation does not have control over the donor-advised fund, and therefore, these transactions and balances are not reflected in the Foundation's consolidated financial statements.

Awards and grants: Unconditional awards and grants, including multi-year grants, are considered obligations when approved by the Foundation's Board of Trustees, at which time they are recorded in the financial statements as a liability. Grants payable due on dates greater than one year in the future are recorded net of a present value discount. The Foundation does not reflect as liabilities the amount of future years' grant commitments if they are subject to the Foundation's review and approval and other conditions to comply with grant requirements.

Functional allocation of expenses: The costs of providing the program and other activities have been presented on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among program and supporting services benefited. Expenses that are common to program services and general management are allocated based on management's determination.

Reclassifications: Certain 2016 amounts have been reclassified to conform to the current year presentation, without any effect on net assets or changes in net assets as previously reported.

Recent accounting pronouncements: In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. Lessees will be required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard will be effective for the Foundation's 2021 financial statements.

In August 2016, the FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. Key elements of the ASU include a reduction in the number of net asset categories from three to two, conforming requirements on releases of capital restrictions, several new requirements related to expense presentation and disclosure (including investment expenses), and new required disclosures communicating information useful in assessing liquidity. The new standard will be effective for the Foundation's 2019 financial statements.

The Foundation is currently evaluating the impact of the adoption of the above standards on its financial statements.

The Edna McConnell Clark Foundation

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Subsequent events: Management of the Foundation has evaluated subsequent events for potential recognition and/or disclosure through February 12, 2018, the date the consolidated financial statements were available to be issued.

Note 2. Investments and Fair Values

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Financial assets and liabilities recorded at fair value are categorized based upon the level of judgment associated with the inputs used to measure their value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. Under the fair value hierarchy, the inputs to valuation techniques are prioritized into the following levels:

Level 1. Inputs are quoted prices (unadjusted) for identical assets or liabilities in active markets that the Foundation has the ability to access at the measurement date.

Level 2. Inputs (other than quoted prices included within Level 1) that are observable for the asset or liability, either directly or indirectly; and fair value is determined through the use of models or other valuation methodologies.

Level 3. Inputs are unobservable for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. The unobservable inputs would be developed based on the best information available in the circumstances and may include the entity's own data.

Substantially all of the Foundation's other assets and liabilities, except for property and equipment, are considered financial instruments and are either already reflected at fair value or at carrying amounts that approximate fair value because of the short maturity of the instruments.

The Foundation assesses the levels of financial instruments at each measurement date, and transfers between levels are recognized on the actual date of the event or change in circumstances that caused the transfer in accordance with the Foundation's accounting policy regarding recognition of transfers between levels of the fair value hierarchy. There were no significant transfers among Levels 1, 2 and 3 during the years ended September 30, 2017 and 2016.

Fixed income securities include U.S. Treasury notes (Level 1) and corporate bonds (Level 2), which are traded on a national securities exchange or market and are valued at the mean between the "bid" and "asked" quotations on that day, cash equivalents which have readily determinable values (Level 2), and mutual funds, which are valued at quoted market prices and recorded at net asset value (NAV). Investments in money market funds and U.S. Government obligations are stated at the last reported sales price on the day of valuation. Alternative investments are recorded at NAV.

The Edna McConnell Clark Foundation

Notes to Consolidated Financial Statements

Note 2. Investments and Fair Values (Continued)

The following tables present the Foundation's fair value hierarchy for assets and liabilities measured at fair value on a recurring basis as of September 30, 2017 and 2016:

	2017			
	Level 1	Level 2	Valued Using Net Asset Value ⁽¹⁾	Total
Assets				
Investments:				
Fixed income securities	\$ 205,441,998	\$ 297,502,829	\$ 103,072,624	\$ 606,017,451
Alternative investments:				
Private equity	-	-	253,005,358	253,005,358
Credit/event driven	-	-	30,435,360	30,435,360
Other	-	-	2,313,393	2,313,393
	<u>\$ 205,441,998</u>	<u>\$ 297,502,829</u>	<u>\$ 388,826,735</u>	<u>\$ 891,771,562</u>
Cash and cash equivalents:				
Money market fund	\$ 4,369,671	\$ -	\$ -	\$ 4,369,671
	<u>\$ 4,369,671</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4,369,671</u>
	2016			
	Level 1	Level 2	Valued Using Net Asset Value ⁽¹⁾	Total
Assets				
Investments:				
U.S. Government obligations	\$ 23,350,483	\$ -	\$ -	\$ 23,350,483
Equities	5,280,666	-	-	5,280,666
Alternative investments:				
Equity long/short funds	-	-	316,145,849	316,145,849
Private equity	-	-	262,911,927	262,911,927
Multi-strategy	-	-	219,767,406	219,767,406
Credit/event driven	-	-	46,744,590	46,744,590
Fixed income	-	-	28,373,939	28,373,939
Other	-	-	6,763,354	6,763,354
	<u>\$ 28,631,149</u>	<u>\$ -</u>	<u>\$ 880,707,065</u>	<u>\$ 909,338,214</u>
Cash and cash equivalents:				
Money market fund	\$ 35,777,414	\$ -	\$ -	\$ 35,777,414
	<u>\$ 35,777,414</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 35,777,414</u>

⁽¹⁾ Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in the tables above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

The Edna McConnell Clark Foundation

Notes to Consolidated Financial Statements

Note 2. Investments and Fair Values (Continued)

As of September 30, 2017 and 2016, the Foundation had no Level 3 investments.

The following table provides a summary of the investments as of September 30, 2017 and 2016, by net asset class, whose fair value is calculated using NAV per share, or its equivalent:

Description	2017 Fair Value	2016 Fair Value	September 30, 2017		
			Unfunded Commitments and Recallable Capital Distributions	Redemption Frequency (if available)	Redemption Notice Period
Fixed income investments:					
Regulated Investment companies	\$ 103,072,624	\$ -	\$ -	Monthly-Quarterly	N/A
Alternative investments:					
Equity long/short funds	-	316,145,849	-		
Private equity	253,005,358	262,911,927	99,979,633	N/A - Annually	N/A - 180 days
Multi-strategy	-	219,767,406	-		
Credit/event driven	30,435,360	46,744,590	-	Annually	180 days
Fixed income	-	28,373,939	-		
Other	2,313,393	6,763,354	1,000,000	N/A - Annually	N/A - 45 days
	<u>\$ 388,826,735</u>	<u>\$ 880,707,065</u>	<u>\$ 100,979,633</u>		

Note 3. Grants Awarded and Grants Payable

The following schedule reconciles the conditional and unconditional grant commitments approved by the Foundation's Board of Trustees to grants awarded expense in the consolidated statements of activities for the years ended 2017 and 2016:

	2017	2016
Conditional and unconditional grant commitments approved	\$ 138,693,086	\$ 78,445,875
Less conditional commitments from current year grants	(96,985,251)	(53,991,593)
Plus prior year conditional commitments met	20,948,337	23,209,084
Grants awarded	<u>\$ 62,656,172</u>	<u>\$ 47,663,366</u>

Conditional and unconditional grant commitments approved as reflected above do not include \$169,074,490 of grants approved by the Foundation that, per a BMP funding agreement, are the responsibility of the Partners.

The Foundation had no grants payable at September 30, 2017 (2016 – \$180,000). The Foundation had \$263,647,250 of conditional grant commitments that are not reflected as liabilities in the consolidated statement of financial position at September 30, 2017 (2016 – \$79,560,516), of which \$159,930,500 is expected to be funded by Partners (most of which through a separate, public charity) based on the funding agreement.

The Edna McConnell Clark Foundation

Notes to Consolidated Financial Statements

Note 4. Retirement Plans

The Foundation maintains two defined contribution retirement plans. The first plan covers all active full-time employees. Under the terms of the plan, the Foundation must contribute specified percentages of an employee's salary and allows employees to defer a portion of their pre- or post-tax salaries. The plan is currently invested in employee-designated mutual funds that have been approved by the Foundation. The Foundation's contribution to the plan was \$611,311 for fiscal year 2017 (2016 – \$491,093).

The second plan is a supplemental retirement plan that covers highly compensated employees. Under the terms of the plan, the Foundation makes additional retirement contributions for employees who exceed regulatory thresholds related to pensionable earnings. The plan is currently invested in employee-designated mutual funds that have been approved by the Foundation. The Foundation's contribution to the plan was \$66,320 for fiscal year 2017 (2016 – \$42,840).

Note 5. Commitments

The Foundation leases its office space and equipment under operating lease agreements that expire on various dates through November 2019. The office space lease contains an escalation clause which provides for rental increases resulting from increases in real estate taxes and certain other operating expenses. The lease provides for two five-year renewal options. At September 30, 2017, the Foundation had the following aggregate minimum annual rental commitments under these leases:

2018	\$	812,612
2019		792,212
2020		129,476
	\$	<u>1,734,300</u>

Rent expense was \$758,432 for fiscal year 2017 (2016 – \$720,054).

Note 6. Concentration of Credit Risk

The majority of investment transactions of the Foundation are cleared and carried by the Bank of New York Mellon. The Foundation is subject to risks that this financial institution does not fulfill its obligations. The risk of default also depends on the creditworthiness of the counterparties to these transactions. The Foundation attempts to minimize this credit risk by monitoring the creditworthiness of the financial institution.